

## GUILLAUME R. FRECHETTE

September 15, 2023

New York University  
Department of Economics  
19 West Fourth Street, #507  
New York, NY, 10012, USA

Phone: 212.992.8683  
Fax: 212.995.4502  
frechette AT nyu.edu  
<http://people.cess.fas.nyu.edu/frechette>

### PRINCIPAL EMPLOYMENT

---

Professor, Department of Economics, New York University Department of Politics (Associated) Chairman (2023 – present) Director of Graduate Studies (2020 – 2023)	09/16 – present
Associate Professor, Departments of Economics and Politics, NYU Placement Director (2010 – 2015)	08/10 – 08/16
Assistant Professor, Department of Economics, NYU	08/04 – 07/10
Post-Doctoral Fellow, Harvard Business School	08/02 – 07/04

### EDUCATION

---

Ph.D. Economics, Ohio State University	August 2002
M.A., Economics, Queen's University	September 1997
B.A. (Honours), Economics, McGill University	June 1996

### OTHER APPOINTMENTS

---

Associate Editor, <i>Econometrica</i>	07/15 – present
Board of Editors, <i>AEJ: Microeconomics</i>	01/13 – 12/21
ESA Executive Committee	06/12 – 06/15
Visiting Research Professor, WZB / Berlin Social Science Center CIRANO, Montréal, Québec, Canada	06/22 – 07/22
Associate Fellow	06/18 – present
Researcher	10/05 – 05/18
Meteor Visiting Professor, Department of Economics, Maastricht University	06/11
Visiting Professor, Université Paris 1 / Paris School of Economics	06/10 – 07/10
Visiting Assistant Professor, Department of Economics, Stanford University	08/09 – 12/09
Researcher, Center for Experimental Social Science, New York University	08/04 – present

### PEER REVIEWED PUBLICATIONS

---

Fréchette, Guillaume R., Alessandro Lizzeri, and Jacopo Peregò (2021) "Rules and Commitment in Communication: An Experimental Analysis." *Econometrica*, forthcoming.

Dal Bó, Pedro, Guillaume R. Fréchette, and Jeongbin Kim (2021) "The Determinants of Efficient Behavior in Coordination Games." *Games and Economic Behavior*, Volume 130, November, pp. 352-368.

---

Dal Bó, Pedro and Guillaume R. Fréchette (2019) "Strategy Choice In The Infinitely Repeated Prisoners Dilemma." *American Economic Review*, Volume 109, Issue 11, November, pp. 3929-3952.

Fréchette, Guillaume R., Alessandro Lizzeri, and Tobias Salz (2019) "Frictions in a Competitive, Regulated Market: Evidence from Taxis." *American Economic Review*, Volume 109, Issue 8, August, pp. 2954-2992.

Aoyagi, Masaki, Guillaume R. Fréchette, and V. Bhashkar (2019) "The Impact of Monitoring in Infinitely Repeated Games: Perfect, Public, and Private." *American Economic Journal: Microeconomics*, Volume 11, Issue 1, February, pp. 1-43.

Dal Bó, Pedro and Guillaume R. Fréchette (2018) "On the Determinants of Cooperation in Infinitely Repeated Games: A Survey." *Journal of Economic Literature*, Volume 56, Issue 1, March, pp. 60-114.

Embrey, Matthew, Guillaume R. Fréchette, and Sevgi Yuksel (2018) "Cooperation in the Finitely Repeated Prisoner's Dilemma." *Quarterly Journal of Economics*, Volume 133, Issue 1, February, pp. 509–551.

Fréchette, Guillaume R. and Emanuel Vespa (2017) "The Determinants of Voting in Multilateral Bargaining Games." *Journal of the Economic Science Association*, Volume 3, Issue 1, July, pp. 26-43.

Fréchette, Guillaume R., Andrew Schotter, and Isabel Treviño (2017) "Personality and Choice in Risky and Ambiguous Environments: An Experimental Study." *Economic Inquiry*, Volume 55, Issue 3, July, pp. 1468-1488.

Fréchette, Guillaume R. and Sevgi Yuksel (2017) "Infinitely Repeated Games in the Laboratory: Four Perspectives on Discounting and Random Termination." *Experimental Economics*, Volume 20, Issue 2, June, pp. 279-308. 2017 Editor's Award for best paper published in *Experimental Economics*.

Agranov, Marina, Guillaume R. Fréchette, Thomas Palfrey, and Emanuel Vespa (2016) "Static and Dynamic Underinvestment: An Experimental Investigation." *Journal of Public Economics*, Volume 143, November, pp. 125-141.

Embrey, Matthew, Guillaume R. Fréchette, and Steven F. Lehrer (2015) "Bargaining and Reputation: Experimental Evidence on Bargaining in the Presence of Irrational Types." *The Review of Economic Studies*, Volume 82, Issue 2, pp. 608-631.

Fréchette, Guillaume R. (2012) "Session-Effects in the Laboratory," *Experimental Economics*, Volume 15, Issue 3, September, pp. 485-498.

---

Fréchette, Guillaume R., John H. Kagel, and Massimo Morelli (2012) "Pork Versus Public Goods: An Experimental Study of Public Good Provision within a Legislative Bargaining Framework," *Economic Theory*, Volume 49, Number 3, April, pp. 779-800.

Dal Bó, Pedro and Guillaume R. Fréchette (2011) "The Evolution of Cooperation in Infinitely Repeated Games: Experimental Evidence," *American Economic Review*, Volume 101, Issue 1, February, pp. 411-429.

Fréchette, Guillaume R. (2009) "Learning in a Multilateral Bargaining Experiment," *Journal of Econometrics*, Volume 153, Issue 2, December, pp. 183-195.

Aoyagi, Masaki and Guillaume R. Fréchette (2009) "Collusion as Public Monitoring Becomes Noisy: Experimental Evidence," *Journal of Economic Theory*, Volume 144, Issue 3, May, pp. 1135-1165.

Fréchette, Guillaume R., Francois Maniquet, and Massimo Morelli (2008) "Incumbents' Interests, Voters' Bias and Gender Quotas," *American Journal of Political Science*, Volume 52 Issue 4, October, pp. 891-909.

Fréchette, Guillaume R., Alvin E. Roth, and M. Utku Unver (2007) "Unraveling Yields Inefficient Matchings: Evidence from Post-Season College Football Bowls," *RAND Journal of Economics*, Volume 38, Issue 4, Winter, pp. 967-982.

Charness, Gary, Margarida Corominas-Bosch, and Guillaume R. Fréchette (2007) "Bargaining and Network Structure: An Experiment," *Journal of Economic Theory*, Volume 136, Issue 1, September, pp. 28-65.

Charness, Gary, Cheng-Zhong Qin, and Guillaume R. Fréchette (2007) "Endogenous Transfers in the Prisoner's Dilemma Game: An Experimental Test Of Cooperation And Coordination," *Games and Economic Behavior*, Volume 60, Issue 2, August, pp. 287-306.

Fréchette, Guillaume R., John H. Kagel, and Massimo Morelli (2005) "Behavioral Identification in Coalitional Bargaining: An Experimental Analysis of Demand Bargaining and Alternating Offers," *Econometrica*, Volume 73, Issue 6, November, pp. 1893-1938.

Fréchette, Guillaume R., John H. Kagel, and Massimo Morelli (2005) "Nominal Bargaining Power, Selection Protocol, and Discounting in Legislative Bargaining," *Journal of Public Economics*, Volume 89, Issue 8, August, pp. 1497-1517.

Fréchette, Guillaume R., John H. Kagel, and Massimo Morelli (2005) "Gamson's Law versus Non-Cooperative Bargaining Theory," *Games and Economic Behavior*, Volume 51, Issue 2, May, pp. 365-390.

---

Charness, Gary, Guillaume R. Fréchet, and John H. Kagel (2004) "How Robust is Laboratory Gift-Exchange?" *Experimental Economics*, Volume 7, Issue 2, June, pp. 189-205.

Fréchet, Guillaume R., John H. Kagel, and Steven F. Lehrer (2003) "Bargaining in Legislatures: An Experimental Investigation of Open versus Closed Amendment Rules," *American Political Science Review*, Volume 97, Issue 2, May, pp. 221-232.

---

#### BOOKS

Fréchet, Guillaume R. and Andrew Schotter (editors) *Handbook of Experimental Economic Methodology*, Oxford University Press, February 2015, 496 p.

---

#### OTHER PUBLICATIONS

Fréchet, Guillaume R., Kim Sarnoff, and Leeat Yariv (2021) "Experimental Economics: Past and Future," *Annual Review of Economics*, 14:1, pp. 777-794.

Fréchet, Guillaume R. (2016) "Experimental Economics Across Subject Populations" in *The Handbook of Experimental Economics, vol 2.*, John H. Kagel and Alvin E. Roth (editors), Princeton University Press, September, pp. 435-480.

Fréchet, Guillaume R. (2015) "Laboratory Experiments: Professionals versus Students" in *Handbook of Experimental Economic Methodology*, Guillaume R. Fréchet and Andrew Schotter (editors), Oxford University Press, February, pp. 360-390.

Fréchet, Guillaume R. (2001). Book review of: "Shaun Bowler and Bernard Grofman (Eds.), *Elections in Australia, Ireland, and Malta under the single transferable vote: Reflections on an embedded institution*. Ann Arbor: University of Michigan Press, 2000," *Public Choice*, Vol. 107, Nos. 3-4, June, pp. 403-406.

Fréchet, Guillaume R. (2001) "sg158.1: Update to random-effects ordered probit," *Stata Technical Bulletin* 61, May, 12. Reprinted in *Stata Technical Bulletin Reprints*, Vol. 10, 266-267.

Fréchet, Guillaume R. (2001) "sg158: Random-effects ordered probit," *Stata Technical Bulletin* 59, January, 23-27. Reprinted in *Stata Technical Bulletin Reprints*, Vol. 10, 261-266.

---

#### WORKING PAPERS

Aoyagi, Masaki, Guillaume R. Fréchet, and Sevgi Yuksel (2022) "Beliefs in Repeated Games," R&R at *American Economic Review*.

Embrey, Matthew, Guillaume R. Fréchet, and Ennio Stacchetti (2013) "An Experimental Study of Imperfect Public Monitoring: Efficiency versus Renegotiation-Proofness."

---

#### PROFESSIONAL ACTIVITIES

---

National Science Foundation Economics Advisory Panel	2 years
Rae Prize committee (Chair) for the Canadian Economics Association	April and May 2016
Rae Prize committee for the Canadian Economics Association	April and May 2014
Member, Research Grants Selection Committee 7 / Economics, SSHRC	May 2009
Co-Organizer, CESS / Stockholm Graduate Students Conference on Experimental Economics, Stockholm University	June 2023
Co-Organizer, John H. Kagel Symposium	October 2021
Co-Organizer, Columbia – NYU – Wharton – Princeton Graduate Students Conference in Experimental Economics (yearly)	2016-2023
Co-Organizer, CESS 15th Anniversary Conference	October 2017
Econometric Society Winter Meetings 2018 program committee	2017
Co-Organizer, CESS / CREED Graduate Students Exchange Conference on Experimental Economics, NYU and University of Amsterdam	Jan. and May 2014 May and Sept. 2011 Jan. and May 2009 Jan. and May 2007
Co-Organizer, 2012 International ESA Conference, NYU	June 2012
Co-Organizer, Conference on New Directions in Applied Microeconomics – Theory and Evidence, NYU, Caltech, and WashU at La Pietra Italy	July 2011
Co-Organizer, Conference on the Methods of Modern Experimental Economics, NYU	October 2009 April 2008
Co-Organizer, SITE conference on Experimental Economics, Stanford	May 2007

---

#### **SPECIAL LECTURES**

Keynote Speaker, New Zealand Microeconomics Study Group Meeting	October 2020
Keynote Speaker, BEET, BI-Norwegian Business School	June 2019
Keynote Speaker, Behavioral Social Science Workshop, University of Essex	September 2018
Keynote Speaker, Asia-Pacific ESA Meeting, Australia	February 2018
Keynote Speaker, Tsinghua BEAT Conference, China	July 2017
Semi-Plenary Speaker, GAMES, Netherlands	July 2016
Keynote Speaker, Experimentix Conference, Universidad Alicante	October 2015
Keynote Speaker, BEEMA Conference, Haverford College	October 2015
26 <sup>th</sup> Jerusalem School in Economic Theory: Dynamic Games, Israel	June-July 2015
Keynote Speaker, workshop on Behavioral Public Economics, Vienna U.	September 2013
Plenary Speaker, North American Meeting of the ESA, Tucson, AZ	November 2012
Plenary speaker, 20 <sup>th</sup> Stony Brook Game Theory Festival of the Game Theory Society, Workshop on Behavioral Game Theory	February 2009

---

#### **GRANTS, FELLOWSHIPS, AND AWARDS**

NSF grants	
Co-PI, SES- 2315665 “Causal Structures: Experiments and Machine Learning”	2023 – 2026
Co-PI, SES- 2315108 “Conference: Experiments and Theory in Economics”	2023 – 2024
Co-PI, SES-1558857 “Frictions in a Competitive, Regulated Market.”	2016 – 2019

PI, SES-1225779 “Infinitely Repeated Games with Private Monitoring: An Experimental Analysis.”	2012 – 2015
PI, SES-0924780 “Experimental Investigations of Infinitely Repeated Games.”	2009 – 2011
Co-PI, SES-0721111 “Persuasion in Financial Decisions.”	2007 – 2008
Co-PI, SES-0519045 “Theory, Experiments and Empirical Methodology of Coalition Bargaining: An integrated Approach.”	2005 – 2008
NSF Doctoral Dissertation Research Grants, PI for:	
Orestis Vravosinos (SES- 2146695)	2022 – 2023
Séverine Toussaert (SES-1260891)	2012 – 2013
Sevgi Yuksel and Jack Fanning (SES-1058380)	2011 – 2012
Emanuel Vespa (SES-0925897)	2010 – 2011
Anja Sautmann (SES-0849465)	2009 – 2010
Co-Applicant, Russell Sage Grant, “Conference on the Methodology of Experimental Economics”	2008
<b>GRADUATE STUDENTS, (CO-) MAIN ADVISER</b>	
Pierre Bodéré, Assistant Professor, Yale SOM	2023
Tianzan Pang, Analysis Group	2022
Jacopo Perego, Assistant Professor, Columbia U.	2017
Tobias Salz, Assistant Professor, MIT (originally Columbia U.)	2016
Sevgi Yuksel, Associate Professor, UC Santa Barbara	2015
Emanuel Vespa, Associate Professor, UC San Diego (originally UCSD)	2012
Alistair Wilson, Associate Professor, University of Pittsburgh	2011
Matthew S. Embrey, Senior Lecturer, University of Sussex	2009
<b>GRADUATE STUDENTS, LETTER WRITER OR CORE COMMITTEE MEMBER</b>	
Mauricio Ribeiro, Lecturer, University of Bristol	2022
Tomás Domínguez-lino, Federal Reserve Board	2021
Sam Kapon, Assistant Professor, Berkeley Haas	2021
Milena Almagro, Assistant Professor, Chicago Booth	2020
Ala Avoyan, Assistant Professor, Indiana University	2018
Kai Ou, Assistant Professor (Politics), Florida State University	2016
Giorgia Romagnoli, Associate Professor, University of Amsterdam	2016
Séverine Toussaert, Associate Professor, University of Oxford (originally LSE)	2016
Andrew Kloosterman, ISO New England (originally U. of Virginia)	2014
Isabel Treviño, Associate Professor, UC Sand Diego	2014
Matan Tsur, Senior Lecturer, University of Bristol (originally U. of Vienna)	2013
Melis Kartal, Assistant Professor, Vienna University	2012
Chloé Tergiman, Associate Professor, Penn State (originally UBC)	2010
Anja Sautmann, World Bank (originally Brown University)	2010
Marina Agranov, Professor, California Institute of Technology	2010

---

Bei Zhang, Youtangke Education Technology	2008
Wolly Ehrblatt, private sector (originally BCG)	2008
Erkut Ozbay, Professor, University of Maryland	2007
Neslihan Uler, Associate Professor, University of Maryland	2007
Syngjoo Choi, Professor, Seoul National University (originally UCL)	2006